

**A SUBSTITUTE RESOLUTION
BY FINANCE/EXECUTIVE COMMITTEE**

A RESOLUTION AUTHORIZING THE MAYOR OR HIS DESIGNEE TO ENTER INTO A CITYWIDE COOPERATIVE PURCHASING AGREEMENT NUMBER COA-0010 PURSUANT TO SECTION 2-1601 ET. SEQ. OF THE CITY OF ATLANTA CODE OF ORDINANCES, UTILIZING NATIONAL IPA #073103-01 WITH PANASONIC SOLUTIONS COMPANY FOR TOUGHBOOKS, TABLEST, ACCESSORIES, AND SERVICES FOR TWO (2) YEARS WITH THREE (3) ONE-YEAR RENEWAL OPTIONS ON BEHALF OF THE CITY OF ATLANTA IN AN AMOUNT NOT TO EXCEED THREE HUNDRED THOUSAND DOLLARS AND NO CENTS (\$300,000.00) TO BE CHARGED TO AND PAID FROM CITY OF ATLANTA DEPARTMENTS, AS DEFINED BY THE CITY OF ATLANTA CHARTER, WITH ADOPTED FISCAL YEAR APPROPRIATIONS IN FUNDED DEPARTMENTAL FUND/DEPT.-ORG./ACCOUNT/FUNCTION ACTIVITY (FDOA) LOCATIONS.

WHEREAS, the City of Atlanta ("City") desires to enter into a citywide cooperative purchase agreement number COA-0010 with Panasonic Solutions Company for Toughbooks, Tablest, Accessories, and Services utilizing National IPA #073103-01.

WHEREAS, the City continues to require the use of Toughbooks, Tablest, Accessories, and Services to perform the city's daily operations; and

WHEREAS, pursuant to Section 2-1601 et seq. of the City of Atlanta Code of Ordinances, the Chief Procurement Officer may procure supplies or construction items through contracts established by a public procurement unit where such contracts and contractors substantially meet the requirements of the Purchasing and Real Estate code; and

WHEREAS, the Chief Information Officer and the Chief Procurement Officer recommend the execution of a citywide cooperative purchasing agreement number COA-0010 with Panasonic Solutions Company utilizing National IPA #073103-01 for Toughbooks, Tablest, Accessories, and Services in an amount not to exceed three hundred thousand dollars and no cents (\$300,000.00).

WHEREAS, this cooperative agreement was competitively procured in a manner consistent with Division 4 of the City's Procurement Code, and the cost of the goods and/or services are comparable.

NOW, THEREFORE BE IT RESOLVED BY THE COUNCIL OF THE CITY OF ATLANTA, GEORGIA, that the Mayor or his designee is authorized to execute, on behalf of the City of Atlanta, a citywide cooperative purchasing agreement number COA-0010 with Panasonic Solutions Company for two (2) years with three (3) one-year renewal options utilizing National IPA #073103-01 for Toughbook, Tablest, Accessories, and Services in an amount not to exceed three hundred thousand dollars and no cents (\$300,000.00) to be charged to and paid from City of Atlanta Departments, as defined by the City of Atlanta Charter, with adopted fiscal year appropriations in funded departmental Fund/Dept.-Org./Account/Function Activity (FDOA) locations.

BE IT FURTHER RESOLVED, that the Chief Procurement Officer in consultation with the City Attorney is directed to prepare an appropriate document for execution by the Mayor.

BE IT FINALLY RESOLVED, that the agreement will not become binding on the City, and the City will incur no obligation or liability under it until it has been executed by the Mayor, attested to by the Municipal Clerk, approved as to form by the City Attorney, and delivered to Panasonic Solutions Company.

**A RESOLUTION
BY FINANCE/EXECUTIVE COMMITTEE**

11- *R* -0653

A RESOLUTION AUTHORIZING THE MAYOR OR HIS DESIGNEE TO ENTER INTO A CITYWIDE COOPERATIVE PURCHASING AGREEMENT NUMBER COA-0010 PURSUANT TO SECTION 2-1601 ET. SEQ. OF THE CITY OF ATLANTA CODE OF ORDINANCES, UTILIZING NATIONAL IPA #073103-01 WITH PANASONIC SOLUTIONS COMPANY FOR TOUGHBOOKS, TABLEST, ACCESSORIES, AND SERVICES FOR TWO (2) YEARS WITH THREE (3) ONE-YEAR RENEWAL OPTIONS ON BEHALF OF THE CITY OF ATLANTA IN AN AMOUNT NOT TO EXCEED THREE HUNDRED THOUSAND DOLLARS AND NO CENTS (\$300,000.00); ALL CONTRACTED WORK SHALL BE CHARGED TO AND PAID FROM PREVIOUSLY APPROPRIATED FUND, DEPARTMENT ORGANIZATION AND ACCOUNT NUMBERS: (VARIOUS ACCOUNTS).

WHEREAS, the City of Atlanta ("City") entered into a citywide cooperative purchase agreement number COA-0010 with Panasonic Solutions Company for Toughbooks, Tablest, Accessories, and Services utilizing National IPA #073103-01.

WHEREAS, the City continues to require the use of Toughbooks, Tablest, Accessories, and Services to perform the city's daily operations; and

WHEREAS, pursuant to Section 2-1601 et seq. of the City of Atlanta Code of Ordinances, the Chief Procurement Officer may procure supplies or construction items through contracts established by a public procurement unit where such contracts and contractors substantially meet the requirements of the Purchasing and Real Estate code; and

WHEREAS, the Chief Information Officer and the Chief Procurement Officer recommend the execution of a citywide cooperative purchasing agreement number COA-0010 with Panasonic Solutions Company utilizing National IPA #073103-01 for Toughbooks, Tablest, Accessories, and Services in an amount not to exceed three hundred thousand dollars and no cents (\$300,000.00).

WHEREAS, this cooperative agreement was competitively procured in a manner consistent with Division 4 of the City's Procurement Code, and the cost of the goods and/or services are comparable."

NOW, THEREFORE BE IT RESOLVED BY THE COUNCIL OF THE CITY OF ATLANTA, GEORGIA, that the Mayor or his designee is authorized to execute, on behalf of the City of Atlanta, a citywide cooperative purchasing agreement number COA-0010 with Panasonic Solutions Company for two (2) years with three (3) one-year renewal options utilizing National IPA #073103-01 for Toughbook, Tablest, Accessories, and Services in an amount not to exceed Three Hundred Thousand Dollars and No Cents (\$300,000.00) to be charged to and paid from previously appropriated FDOA numbers: (Various Accounts).

BE IT FURTHER RESOLVED, that the Chief Procurement Officer in consultation with the City Attorney is directed to prepare an appropriate document for execution by the Mayor.

BE IT FINALLY RESOLVED, that the agreement will not become binding on the City, and the City will incur no obligation or liability under it until it has been executed by the Mayor, attested to by the Municipal Clerk, approved as to form by the City Attorney, and delivered to Panasonic Solutions Company.

Part II: Legislative White Paper: (This portion of the Legislative Request Form will be shared with City Council members and staff)

A. To be completed by Legislative Counsel:

Committee of Purview: FINANCE/EXECUTIVE

Caption:

A RESOLUTION AUTHORIZING THE MAYOR OR HIS DESIGNEE TO ENTER INTO A CITYWIDE COOPERATIVE PURCHASING AGREEMENT NUMBER COA-0010 PURSUANT TO SECTION 2-1601 ET. SEQ. OF THE CITY OF ATLANTA CODE OF ORDINANCES, UTILIZING NATIONAL IPA #073103-01 WITH PANASONIC SOLUTIONS COMPANY FOR TOUGHBOOKS, TABLEST, ACCESSORIES, AND SERVICES FOR TWO (2) YEARS WITH THREE (3) ONE-YEAR RENEWAL OPTIONS ON BEHALF OF THE CITY OF ATLANTA IN AN AMOUNT NOT TO EXCEED THREE HUNDRED THOUSAND DOLLARS AND NO CENTS (\$300,000.00); ALL CONTRACTED WORK SHALL BE CHARGED TO AND PAID FROM PREVIOUSLY APPROPRIATED FUND, DEPARTMENT ORGANIZATION AND ACCOUNT NUMBERS: (VARIOUS ACCOUNTS).

Requesting Dept.: Procurement

FAC Confirmed by:

B. To be completed by the department:

1. Please provide a summary of the purpose of this legislation (Justification Statement).

Example: The purpose of this legislation is to anticipate funds from a local assistance grant to purchase child safety seats.

The City of Atlanta would like to enter into a citywide cooperative purchasing agreement number COA-0010 with Panasonic Solutions Company for Toughbooks, Tablest, Accessories, and Services for a period of two (2) with three (3) one-year renewal options in an amount not to exceed \$300,000.00

2. Please provide background information regarding this legislation.

Example: The task force of homelessness conducted a study regarding homelessness, its impact and consequences on the City. This resolution reflects the Mayor's desire to open a twenty-four hour center that will respond to the needs of the homelessness in Atlanta.

The City of Atlanta has an ongoing need to purchase IT equipment supplies and services throughout the year to address day-to-day operational and IT issues. The DOP has identified Panasonic Solutions Company as a source for Toughbooks, Tablest, Accessories, and Services and has identified National IPA Contract #073103-01 with Panasonic Solutions Company as an appropriate governmental contract from which to cooperatively purchase the Toughbooks, Tablest, Accessories, and Services.

3. If Applicable/Known:

- (a) **Contract Type (e.g. Professional Services, Construction Agreement, etc):** Toughbooks, Tablest, Accessories, and Services
- (b) **Source Selection:** Cooperative Purchase – National IPA- Contract #073103-01
- (c) **Bids/Proposals Due:**
- (d) **Invitations Issued:**
- (e) **Number of Bids:**
- (f) **Proposals Received:**
- (g) **Bidders/Proponents:**
- (h) **Term of Contract:** two (2) years with three (3) one-year renewals

4. Fund Account Center (Ex. Name and number): Various Accounts

5. Source of Funds:

6. Fiscal Impact: \$300,000.00

7. Method of Cost Recovery:

This Legislative Request Form Was Prepared By: Patricia Lowe, Buyer

Legislation Summary

Committee of Purview:

Caption

A resolution authorizing the Mayor to execute an appropriate citywide contractual agreement number COA-0010 on behalf of the City of Atlanta with Panasonic Solutions Company in an amount not to exceed three hundred thousand dollars and no cents (300,000.00). All contract work shall be charged to and paid from previously appropriated fund account and center number: (Various Accounts).

Council Meeting Date: May 02, 2011

Legislation Title: Resolution authorizing the Chief Procurement Officer to utilize the National IPA Contract #073103-01 with Panasonic Solutions Company for the purchase of Toughbooks, Tablest, Accessories, and Services for two (2) years with three (3) one-year renewals on behalf of the City of Atlanta in an amount not to exceed three hundred thousand dollars and no cents (300,000.00). All contract work shall be charged to and paid from previously appropriated fund account and center number: (Various Accounts).

Requesting Department: Department of Procurement

Contract Type: N/A

Source Selection: National IPA Contract #073103-01

Bids/Proposals Due: N/A

Invitations Issued: N/A

**Number of Bids/
Proposals Received:** N/A

Bidders/Proponents: N/A

Justification Statement: N/A

Background: N/A

Fund Account Centers: Various Accounts

Source of Funds: N/A

Fiscal Impact: N/A

Term of Contract: N/A

Method of Cost Recovery: N/A

Approval:

DOF:

DOL:

Prepared By: Patricia Lowe, Buyer

Contact Number: 404.330.6583

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CLICK HERE](#)[CONTRACT HIGHLIGHTS](#)[DOCUMENTATION](#)[PRICING & ORDERING](#)[RESELLERS](#)[NEED MORE INFO?](#)[NEWS, EVENTS, ETC](#)**GOING GREEN?**
We can help!**SEARCH OUR AGREEMENTS:**

Select Agreement

**Panasonic**
TOUGHBOOK®PANASONIC
PCS, TABL
ACCESSOFCompetitively Solicited
CITY OF TUCSON, AZ**Contract Highlights:**

- Contract Term: August 1, 2007 - July 31, 2012
- End-to-end total solution contract includes Tough and service
- National aggregate pricing = cost savings
- Ground delivery provided at no charge
- Customized flexible financing and leasing options
- 9 Designated TP3 Resellers:
 - [Mobile Concepts Technology \(MCT\)](#)
 - [CDW-G](#)
 - [Insight Public Sector](#)
 - [PCS Mobile](#)
 - [CLH International, Inc.](#)
 - [PCN Strategies](#)
 - [TurnKey Mobile, Inc.](#)
 - [Control Communications](#)
 - [Paradigm System Solutions](#)
- Panasonic Toughbook website at <http://www.panasonic.com/business/toughbook/contracts.asp>

National Intergovernmental Purchasing Alliance Company

1600 Westgate Circle, Suite 275, Brentwood, TN 37027

Toll-Free (866) 408-3077 | info@nationalipa.org

CONTRACT AMENDMENT

CITY OF TUCSON DEPARTMENT OF PROCUREMENT
255 W. ALAMEDA, 6TH FLOOR, TUCSON, AZ 85701
P.O. BOX 27210, TUCSON, AZ 85726
(520) 837-4136

CONTRACT NO.: 073103-01
CONTRACT AMENDMENT NO.: NINE (9)

PAGE 1 of 1
CONTRACT OFFICER: NATHAN DAOU, CPPB, C.P.M., A.P.P.

PANASONIC TOUGHBOOKS, TABLET, ACCESSORIES, AND SERVICES

THIS CONTRACT IS AMENDED AS FOLLOWS:

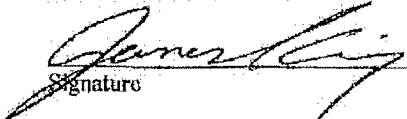

ITEM #1:

The following items are hereby added to listing of products that PCS Mobile shall be allowed to sell under this contract:

Product Name	Product Part Number	Description	SRP	Tucson/IPA Discounted Price
Logic 5000 Modem	L140-7103-010	EVDO GPS Enabled Modem with I/O Sprint	\$970.00	\$921.00
Antenna Primary	VTGPSM-6-TNC	Dual Band Cellular + GPS	\$120.00	\$95.00
Antenna Diversity	VTGPSM-6-SMA	Cellular Rx Diversity (Req'd for 3G)	\$120.00	\$95.00

ALL OTHER PROVISIONS OF THE CONTRACT SHALL REMAIN IN THEIR ENTIRETY.

CONTRACTOR HEREBY ACKNOWLEDGES RECEIPT OF
AND UNDERSTANDING OF THE ABOVE AMENDMENT.

 
Signature Date

James King, Vice President
Typed Name and Title

Panasonic Solutions Company
Company Name

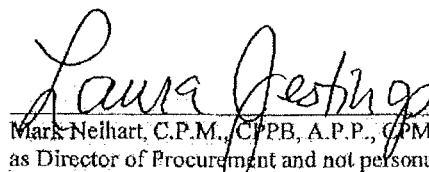
Three Panasonic Way
Address

Email Address

Secaucus, NJ 07094
City State Zip

THE ABOVE REFERENCED CONTRACT AMENDMENT

IS HEREBY EXECUTED THIS 11 DAY
OF March, 2011, AT TUCSON, ARIZONA.


Mark Neihart, C.P.M., CPPB, A.P.P., CPM
as Director of Procurement and not personally

TRANSMITTAL FORM FOR LEGISLATION

TO: MAYOR'S OFFICE

ATTN: Chief of Staff

Dept.'s Legislative Liaison: _____ Patricia Lowe _____

Contact Number: _____ (404) 330-6583 _____


Originating Department: _____ Department of Procurement _____

Committee(s) of Purview: _____

Chief of Staff Deadline: _____ April 08, 2011 _____

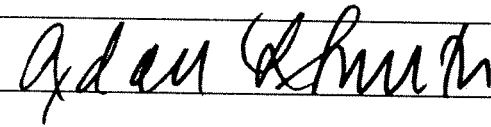
Anticipated Committee Meeting Date(s): _____ April 26-27, 2011 _____

Anticipated Full Council Date: _____ May 02, 2011 _____

Legislative Counsel's Signature: _____  _____

Chief Information Officer: _____ Michael S. Deegan (Interim) _____

Commissioner Signature: _____

Chief Procurement Officer Signature: _____  _____

CAPTION

Mayor's Staff Only

A RESOLUTION AUTHORIZING THE MAYOR OR HIS DESIGNEE TO ENTER INTO CITYWIDE A COOPERATIVE PURCHASING AGREEMENT NUMBER COA-0010 PURSUANT TO SECTION 2-1601 ET. SEQ. OF THE CITY OF ATLANTA CODE OF ORDINANCES, UTILIZING NATIONAL IPA #073103-01 WITH PANASONIC SOLUTIONS COMPANY FOR TOUGHBOOKS, TABLET, ACCESSORIES, AND SERVICES FOR TWO (2) YEARS WITH THREE (3) ONE-YEAR RENEWAL OPTIONS ON BEHALF OF THE CITY OF ATLANTA IN AN AMOUNT NOT TO EXCEED THREE HUNDRED THOUSAND DOLLARS AND NO CENTS (\$300,000.00); ALL CONTRACTED WORK SHALL BE CHARGED TO AND PAID FROM PREVIOUSLY APPROPRIATED FUND, DEPARTMENT ORGANIZATION AND ACCOUNT NUMBERS: (VARIOUS ACCOUNTS).

Received by CPO: _____ Received by LC from CPO: _____
(date) 4/8/11 (date)

Received by Mayor's Office: _____ Reviewed by: _____
(date) (date)

Submitted to Council: _____
(date)



CITY OF ATLANTA


Kasim Reed
Mayor

SUITE 1790
55 TRINITY AVENUE, SW
ATLANTA, GA 30303
(404) 330-6204 Fax: (404) 658-7705
Internet Home Page: www.atlantaga.gov

DEPARTMENT OF PROCUREMENT
Adam L. Smith, Esq., CPPO, CPPB
Chief Procurement Officer
asmith@atlantaga.gov

MEMORANDUM

TO: Councilmember Yolanda Adrean,
Chair, Finance Executive Committee

FROM: Adam L. Smith 

RE: National IPA Contract #073103-01

DATE: April 7, 2011

This memorandum is to certify that the above-referenced Cooperative Agreement was competitively procured in a manner consistent and pursuant to sections 2-1602, 2-1604, 2-1606 and 2-1608 of the Procurement and Real Estate Code. We reviewed the terms of the Agreement and determined that the costs for the goods/services are competitive and comparable.

If you have any questions or need additional information, please do not hesitate to contact me.